



# DSM Logistics



## Logistics, Warehouse and Spare Parts

### Logistics and Warehouse

JMA has developed many special features that make the DSM solution completely unique in relation to managing inventory by machine dealers.

#### Search for Items

For example, you have the opportunity to search for items in many different locations both internally and externally. And you can control stock days and turnover rate on your goods.

#### Inventory Management

Based on the sale of the item in a given period, DSM can calculate item planning details, which can be used to calculate the item's reorder point and maximum inventory.

Items that have not been sold for a while can automatically have an obsolescence percentage applied, which shows the extent to which the item is obsolete and a provision can be posted for the obsolete share of the stock value.

## Scanners

JMA offers various types of wireless scanners that can be used using PDAs and barcodes to apply items to sales and service orders, make price quotes, print barcode labels, make counts and more.

The scanner functions as a "hand-sized PC", which is in direct wireless connection with the DSM system, and data is thus updated immediately.

This solution is based on wireless communication directly with your system.

## Spare Parts and Machines

Automatic calculation of prices via the electronic price update service, which the DSM system automatically draws from various suppliers. We exchange data from, for example, AGCO, Claas, CNH and John Deere and more. For the purchase and sale of spare parts, we offer **WEBPARTS**, where spare parts are purchased, sold and updated automatically from the DSM system.

The DSM system makes it possible to integrate machine data - via our module **WEBMACHINES** - up to external sales channels such as Tractorpool, TEC24, Mascus and many others. Machines are created, deleted, sold and updated automatically from the system.

## Discount Matrix

Discounts on purchase orders can be assigned based on the order type of the purchase order.

Thus, a discount matrix can be created, where it is defined that the discount is triggered only for certain order types and customers.

## Store

### Physical Store

The add-on module store is a solution that makes the handling of primarily store sales fast and efficient.

The solution is built around one or more cash terminals consisting of a touch screen, a hand scanner, an electronic money drawer (cash register) and a receipt printer.

### Online Store

If you want to sell your goods online, JMA can provide a future-proof webshop, where data is integrated from the DSM system to the shop and back to DSM again.

We make sure that your data is continuously pushed from DSM to the webshop. And that the orders are pushed from the webshop to DSM. At the same time, we can ensure that customer data is also synchronized.



... Online Marketplace for Obsolete Spare Parts

### About JMA

We are specialists in IT solutions for machine dealers. We advise on business process optimization, machine configuration, inventory optimization, service management, financial reporting, chain trading analytics and much more. We can provide training, technical installations and hosting - in short, everything regarding the machine dealers' use of IT in the running business. We are the experienced sparring partner with close relationships to both suppliers and business associations.



JMA A/S

Engelsholmvej 26  
DK-8940 Randers SV

Telefon: +45 87 11 00 00  
E-mail: info@jma.dk

www.jma.dk  
www.web-parts.com